



Keeping an eye on Glaucoma Eye Drops

When looking at the options available for dispensaries, it can become confusing as trying to compare like for like is very difficult.

Most prescriptions for Glaucoma drops are initiated by the hospital or community ophthalmology services. When the prescriptions are written, the prescriber needs to consider, amongst other factors: Strength, Preservative Free or not, Bottle or Unit Dose Vial (UDV). In addition, if a prescription is written generically, there is the danger that many brands are priced significantly higher than the generic reimbursement value.

There are a number of manufacturers who produce glaucoma drops, including AbbVie, Aspire, Bausch & Lomb, Medicom, Novartis, Scope, Thea, Viatris and VISUFARMA.

The discounts offered can range from 0% to 50%. Manufacturers do not always provide discounts from all of the three main wholesalers, so ensuring you are

purchasing from the correct wholesaler is paramount. VISUFARMA have recently changed their discount rebate scheme, so that you can order their products from any wholesaler and the rebate is based on the ePACT data showing how many of their products were dispensed against prescriptions naming their brands. VISUFARMA use PSUK to run their rebate scheme, but this does not mean that you will get the discount only if you buy from PSUK. To the contrary, this frees you up to purchase from Shortliners and the main wholesalers. The script MUST be written as a brand for you to benefit from the rebate.

I have looked at dispensary friendly choices where there is the opportunity to dispense a particular brand against a prescription, ensuring that the brands match whether the product is preservative free, and whether it is dispensed as a UDV or Bottle.

The following brands are available:

Brand	Price
Bimatoprost	
Lumigan 100micrograms/ml eye drops (AbbVie Ltd) 3 ml	11.71
Visuplain 0.1mg/ml eye drops (Visufarma UK Ltd) 3 ml	7.49
Bimi 0.3mg/ml eye drops (Scope Ophthalmics Ltd) 3 ml	8.33
Eyreida 0.3mg/ml eye drops (Aspire Pharma Ltd) 3 ml	9.79
Zimed 0.3mg/ml eye drops preservative free (Medicom Healthcare Ltd) 3 ml	7.99
Lumigan 300micrograms/ml eye drops 0.4ml unit dose (AbbVie Ltd) 30	13.75
Bimatoprost/ Timolol	
Bimiduo 0.3mg/ml / 5mg/ml eye drops preservative free (Scope Ophthalmics Ltd) 3 ml	11.99
Eyzeetan 0.3mg/ml / 5mg/ml eye drops preservative free (Aspire Pharma Ltd) 3 ml	14.16
Ganfort 0.3mg/ml / 5mg/ml eye drops (AbbVie Ltd) 3 ml	14.16
Visublend 0.3mg/ml / 5mg/ml eye drops (Visufarma UK Ltd) 3 ml	9.93
Ganfort 0.3mg/ml / 5mg/ml eye drops 0.4ml unit dose (AbbVie Ltd) 30	17.94
Dorzolamide	
Trusopt 20mg/ml eye drops (Santen UK Ltd) 5 ml	6.33
Vizidor 20mg/ml eye drops (Bausch & Lomb UK Ltd) 5 ml PF	7.09
Eydelto 20mg/ml eye drops (Aspire Pharma Ltd) 5 ml	7.08
Dimaz 20mg/ml eye drops (Scope Ophthalmics Ltd) 5 ml	6.98
Trusopt 20mg/ml eye drops 0.2ml unit dose preservative free (Santen UK Ltd) 60	24.18

Dorzolamide/timolol generic	
Cosopt 20mg/ml / 5mg/ml eye drops (Santen UK Ltd) 5 ml	10.05
Cosopt iMulti 20mg/ml / 5mg/ml eye drops preservative free (Santen UK Ltd) 10ml	28.00
Codimaz 20mg/ml / 5mg/ml eye drops (Scope Ophthalmics Ltd) 5 ml	8.03
Eylamdo 20mg/ml / 5mg/ml eye drops (Aspire Pharma Ltd) 5 ml	8.13
Vizidor Duo 20mg/ml / 5mg/ml eye drops (Bausch & Lomb UK Ltd) 5 ml	8.14
Cosopt 20mg/ml / 5mg/ml eye drops 0.2ml unit dose preservative free (Santen UK Ltd) 60	28.59
Glaucopt 20mg/ml / 5mg/ml eye drops 0.166ml unit dose preservative free (Visufarma UK Ltd) 60	21.44
Latanoprost	
Xalatan 50micrograms/ml eye drops (Viatris UK Healthcare Ltd) 2.5 ml	12.48
Lotacryn 50micrograms/ml eye drops (Scope Ophthalmics Ltd) 2.5 ml	7.99
Monopost 50micrograms/ml eye drops 0.2ml unit dose (Thea Pharmaceuticals Ltd) 30	8.49
Latanoprost/ml / Timolol	
Vizilatan Duo eye drops (Bausch & Lomb UK Ltd) 2.5 ml	13.49
Fixapost 50micrograms/ml / 5mg/ml eye drops 0.2ml unit dose (Thea Pharmaceuticals Ltd) 30	13.49
Timolol	
Eysano 2.5mg/ml eye drops (Aspire Pharma Ltd) 5 ml	8.45
Eysano 5mg/ml eye drops (Aspire Pharma Ltd) 5 ml	9.65
Tiopex 1mg/g eye gel 0.4g unit dose (Thea Pharmaceuticals Ltd) 3 x 10	7.49
Travoprost	
Travatan 40micrograms/ml eye drops (Novartis Pharmaceuticals UK Ltd) 2.5 ml	10.95
Visutrax 40micrograms/ml eye drops 0.1ml unit dose (Visufarma UK Ltd) 30	7.49

Dispex members can see the Dispex Top Tips **HERE**. This will indicate which products are the most profitable where there is a choice of Brands and whether a brand is better prescribed generically or not.



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